



January 31, 2013

Aaron W. Beck
2910 NE Viewpark
Lee's Summit, MO 64086

Dear Aaron,

It is amazing how time flies. Did you realize we are closing in on eight years since the training center moved? About the same time we relocated we also took on the project to upgrade our Apprenticeship Tracker system. Though it could have been slightly premature on our part (since our network was only partially enabled and our outside world connection was nonexistent) you helped us through the transition to the latest level of Filemaker (Pro and Server 7). Since then, we have increased our database to include a second (and larger) training program and utilizing Filemaker 12.

You have demonstrated the versatility to be a "programmer" as well as a business consultant who strives to understand the business. We realize we have some unique and varying requirements with both programs and have customized your core "Recordkeeper" software product but it has been well worth it. As you know our relationship with a national enterprise can give us the latitude to utilize their resources. Their IT department started down the path (about the time we moved) to emulate portions of the product we have created for us, they have released something comparable to what we have but not with some of features we have built in.

With your insight into our operations we have developed a system which is flexible enough to support our various staff positions and locations and yet standard enough to provide management reporting.

I look forward to our continued partnership and the enhancements we will tackle in the future. Thank you for your continued support.

Sincerely,

Jeff Jewell
Controller/Business Administrator
Willamette Carpenter Training Center

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